



Iowa Health Care Association
Iowa Center for Assisted Living



Home Health Agency Conference

May 15, 2013



IHCA ICAL Education Center
1775 90th St.
West Des Moines
(800) 422-3106

Home Health Agency Conference

May 15, 2013

Conference Schedule

8:30 a.m.	Registration/Continental Breakfast
9:00 a.m.	How Clinicians in the Field Impact Your Bottom Line
10:30 a.m.	Break
10:45 a.m.	Do You Measure Up? How Home Health Agencies are measured for Quality
12:00 p.m.	Lunch (Provided)
12:30p.m.	Understanding the Comprehensive Assessment and OASIS
2:00 p.m.	Break
2:15 p.m.	Surveyor Issues – A Look at the Standards
3:30 p.m.	Adjourn



Annette Lee RN, MS COS-C, HCS-D, is a registered nurse practicing since 1990, with the majority of her nursing experience in public health care, and her Master's in Health Care Administration. In 2000 she joined the home health intermediary **Cahaba GBA** where she became a sought after instructor, providing education to home health and hospice providers on Medicare reimbursement issues and effective documentation strategies. After nearly a decade working for the intermediary, she began **Provider Insights, Inc.** In the private sector, she was able to provide insights into Medicare regulations and how to make them work for agencies on a day-to-day basis to both increase quality, and reduce risk. Most recently, **CGS** contracted Provider Insights, Inc to perform all of the MAC's clinical education for home health and hospice providers. Her broad experiences make her uniquely able to provide practical solutions to meet the requirements of the fiscal intermediary system and medical review within the "real world" environment of hospice and home health. She presents nationally on Hospice, LCDs, Home Health coverage, OASIS, PPS, medical review/appeals, documentation and coverage.

Home Health Agency Conference

Topic Descriptions

How Clinicians in the Field Impact Your Bottom Line

Your nurses and therapists have a huge responsibility in carrying out the physician's Plan of Care, but did you realize they also hold the keys to your financial success as an agency? Your payment relies heavily upon their expertise in filling out the OASIS, and also by the utilization and efficiencies of the services they are providing. This session will provide an overview of the PPS system and how to be successful within this system.

Do You Measure Up? How Home Health Agencies are measured for Quality

HHAs nationally have their outcomes reported publically. These include "endpoint outcomes", such as the percentage of their patients who improve in ambulation, and "utilization outcomes", such as re-hospitalizations. We are measured by the changes in our patients- from Start of Care or a Resumption of Care to how they appear at discharge. HHAs also have the opportunity to show their utilization of "best practices", and these are also publically reported. This session will look at these quality measures, and provide insights on how to "move the needle" to provide best patient care and show improved outcomes for your agency.

Understanding the Comprehensive Assessment and OASIS

The comprehensive assessment is the base of a plan of care- which is the foundation of quality care in the home. We will review the different components of the comprehensive assessments and provide strategies for accuracy, including education and tools for some of the toughest OASIS items.

Surveyor Issues – A Look at the Standards

Beginning in 2013, there are high monetary penalties for HHAs who do not meet compliance standards. CMS not only provides all of the Conditions of Participation, and their standards, but they also give us the road map which Surveyors are directed to use to review home health agencies. We will use these protocols to get a glimpse of what to expect in a survey, to ensure compliance, and provide a foundation of ensuring quality care.

Continuing Education Credit Information

ADMINISTRATORS: This continuing education program meets the Iowa Board of Examiners for Nursing Home Administrators criteria for **5.5 hours** of continuing education credit for nursing home administrators.

ASSISTED LIVING MANAGEMENT: This program is approved has been approved for **5.5 hours** of CEU credit for maintenance of the ICAL Assisted Living Management Certification.

DEPARTMENT HEADS: This continuing education activity meets the Iowa Department of Inspections and Appeals, Health Facilities Division's established criteria for **5.5 hours** of continuing education credit for nursing home Department Heads.

NURSES: This program is approved for **.650** CEUs for nurses, offered by IHCA/INLTC, IBON Provider #166.

Providership regulations do not allow for partial credit to be given for any portion of this program.

Home Health Agency Conference

May 19, 2013

IHCA ICAL Education Center
1775 90th St.
West Des Moines, IA
(800) 422-3106

Registration Information

Registration fees*: Members: \$115 per person
Non-Members: \$230 per person

* Fee includes handouts, continental breakfast, and CEUs

Registration Instructions:

- go to www.iowahealthcare.org and click on the **Home Health Agency Conference** under the EDUCATION section of our website.
- Select **Register online**. If you have not previously created a personal profile, you will need to do so before you register (One profile per person).
- Complete the online registration and click **Submit**. A registration confirmation will be e-mailed to you.
- To register another person, click on **LOGOUT** and repeat this process.

Discounted sleeping room rates for West Des Moines hotels

Iowa Health Care Association and Iowa Center for Assisted Living has negotiated special sleeping room rates for its members at several Des Moines area hotels. IHCA ICAL members can utilize these discounts whenever they are staying in the Des Moines area. All hotels are located within three miles of the IHCA ICAL Education Center.

To get the special room rate you must request the "[Iowa Health Care Association room rate](#)".

StayBridge Suites

6905 Lake Dr.
(Interstate-80, exit 121)
West Des Moines, IA
(515) 223-0000

Room rate: \$84 plus tax – King Studio Suite
\$104 plus tax – 2 Queen Suite

Courtyard by Marriott - Clive/West Des Moines

1520 NW 114th St.
(Interstate 35/80, exit 124)
Clive, IA
(515) 225-1222

Room rate: **\$85** plus tax - single/double

Refer to **EDUCATION** section of our website for more discounted hotels. www.iowahealthcare.org



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West Des Moines, IA 50266
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